Checklist

1. **Apply** - FREE application. [ojc.edu/howToApply.aspx](https://ojc.edu/howToApply.aspx)
2. **Submit** your High School, GED or College Transcript
3. **Apply for COF** - The College Opportunity Fund (COF) for Colorado residents only. [https://cof.college-assist.org/](https://cof.college-assist.org/)
   OJC School Code: **001362**
5. **Schedule Advising and Registration.**  
   **Call:** 719-384-6831 to make appointments.

For more information, contact:

Otero Junior College  |  Agri-Business Management  
1802 Colorado Ave  |  Humanities Center, 145  
La Junta, CO  |  81050  |  information@ojc.edu  
**Agri-Business Office:** 719-384-6855

**Faculty:** Becky Gremillion  
becky.gremillion@ojc.edu

**Faculty:** Mack Myers  
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**Faculty:** Ryan Belew  
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Accredited by the Higher Learning Commission (HLC)

Gainful Employment Info.  [ojc.edu/gainfulemployment.aspx](https://ojc.edu/gainfulemployment.aspx)  
The College prohibits and will not tolerate discrimination or harassment that violates federal or state law, Board Policy 3-120 or Board Policy 4-120. The College does not discriminate on the basis of sex/gender, race, color, age, creed, national or ethnic origin, physical or mental disability, veteran status, pregnancy status, religion or sexual orientation. The College complies with Titles VI and VII of the Civil Rights Act of 1964, the Civil Rights Act of 1991, the Education Amendments of 1972 (Title IX), the Age Discrimination in Employment Act, the Rehabilitation Act of 1973, the Americans with Disabilities Act, Pregnancy Discrimination Act of 1978, Vietnam Era Veterans Readjustment Assistance Act of 1974, Executive Order 11246, and sections 24-34-301, C.R.S. et seq. Inquiries should be directed to: Affirmative Action Officer, Otero Junior College, 1802 Colorado Ave. MacDonald Hall Room 221, La Junta, CO 81050 719-384-6824.
Otero Junior College’s Agri-Business Management (ABM) program enhances the knowledge of farm and ranch producers in southeast Colorado through a variety of targeted skill-based certificates.

Each certificate is delivered by way of online instruction, home-visits and cooperative learning. Emphasis is first placed on developing computerized records specialized to their enterprise that enables students to analyze the marketability and profitability of their overall operations.

Students enrolling in the certificate courses must be actively operating a farm, ranch and/or agricultural related business or in the process of developing an agriculture business plan.

Program Certificates
- Planning & Financial Records
- Financial Analysis
- Commodity Marketing
- Marketing & Risk Management
- Web Production/Utilization
- Advanced Agri-Business Management
- Integrated Management
- Rural Business Entrepreneurship
- Leadership/Human Resources Management

Student Testimonial
The Agri-Business Management program has benefitted our family by helping us create and set goals for two start-up businesses. We learned what kind of legal structure those businesses should be created under and how to manage our financial records accurately.

The program also taught us how to use different marketing techniques to grow our businesses. As a result, we now have two thriving businesses; a flower shop and a cattle operation. Before enrolling in the Agri-Business program, we didn't know where to start and now, armed with our new knowledge, our dreams have come true.

Clay and Shannon Brooks